

Replacement Sheet 1/17

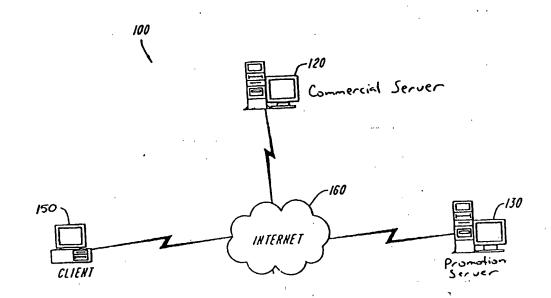


FIG. 1



Replacement Sheet 2/17

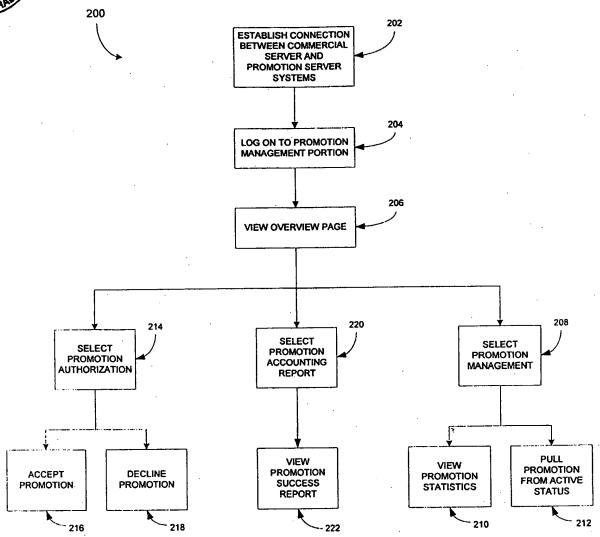


FIG. 2



Replacement Sheet 3/17

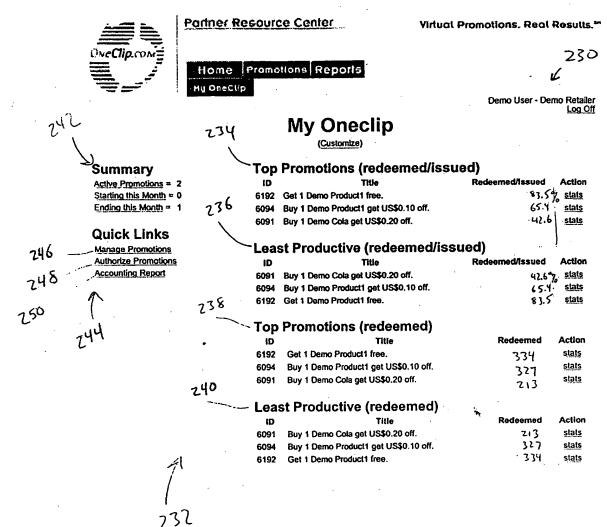


Fig. 3



Replacement Sheet 4/17

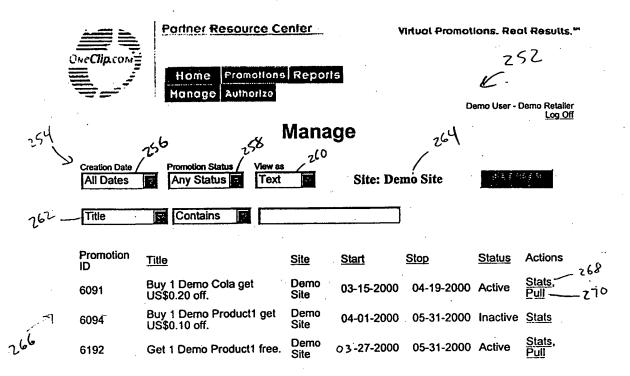


Fig. 4



Replacement Sheet 5/17

Potinc - resource Center

Virtual Promotions. Real Results.***



Promotions Reports Manage Authorize

272

Demo User - Demo Retailer Log Off

View Stats

Buy 1 Demo Cola get US\$0.20 off.

Site: Demo Site



ID 6091

Start Stop 03-15-2000 04-19-2000

Buy 1, get US\$ 0.20 discount.

Issued Viewed 10,000 30,829 Clicked Redeemed 15,635 10,074

Purchased \$31,820.00 \$1,695.00

Clicked / Viewed 50.72%

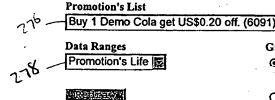
Redeemed / Viewed 32.68%

Redeemed / Clicked 64.43%

Purchases / Viewed \$1.03

Purchases / Clicked \$2.04

Purchases / Redeemed \$3.16



Graph Type Counters

O Values

Graph Data

☑ Views ☑ Clicks

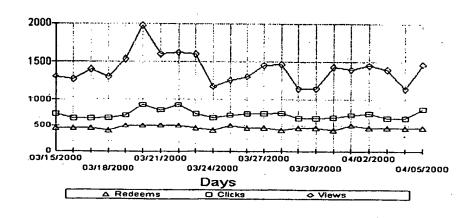
☑ Redeems

Fis. 5

Purchases

Saves

Promotions Redeemed from March 15, 2000 to April 5, 2000



<< Back to Home



Replacement Sheet 6/17



Partner Resource Center

Virtual Promotions. Real Results.™

Home Promotions Reports
Manage Authorize

Demo User - Demo Retailer Log Off

Pull Promotion

Buy 1 get 20 cents off Buy 1 Demo Cola get US\$0.20 off.

284

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Offer: Buy 1, get US\$ 0.20 discount.

Start Date: 3/15/00 End Date: 4/19/00 Qty. Issued: 10000 Qty. Redeemed: 0

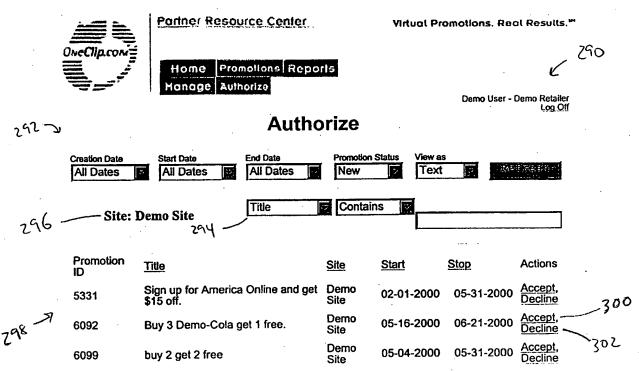
786

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Fig. 6



Replacement Sheet 7/17



Fis. 7



Replacement Sheet 8/17



Partner Resource Center

Virtual Promotions, Real Results.™

Home Promotions Reports
Manage Authorize

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Demo User - Demo Retailer Log Off

Accept Promotion

Buy 3 Demo-Cola get 1 free.

Buy 3
get 1 free

Start Date: 5/16/00 End Date: 6/21/00 Oty. Issued: 5000

Rule label: Buy 3 and get 1 tree.

UPC Brand Description Retailer SKU
Buy
UPCDEMO1 Demo Brand Demo Product1

Get
UPCDEMO1 Demo Brand Demo Product1

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Fig. 8



Replacement Sheet 9/17



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Manago Authorize

30 E

Decline Promotion

Title: Buy 3 Demo-Cola get 1 free.

Offer: Buy 3 and get 1 free.

Start Date: 5/16/00 End Date: 6/21/00 Qty. Issued: 5000

UPC	Brand	Description	Retailer SKU	
Buy UPCDEMO1	Demo Brand	Demo Product1		
Get UPCDEMO1	Demo Brand	Demo Product1		

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Fis 9

Rest Available Conv

Replacement Sheet 10/17

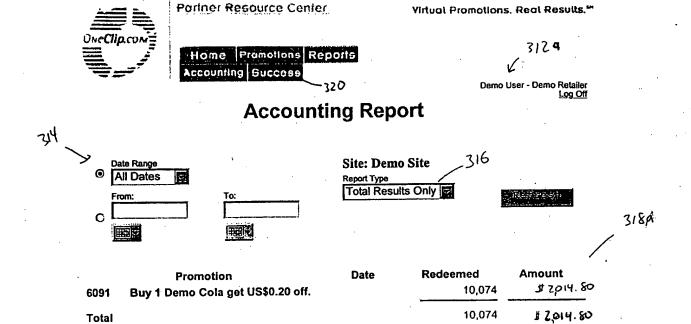


Fig. 10A

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Partner Resource Center

Virtual Promotions, Real Results.™

Home Promotions Reports
Accounting Success

Demo User - Demo Retailer Log_Oft

Accounting Report

Date Range All Dates From: To: C	Site: Demo Site 716 Report Type Results by Day		
Promotion	Date	Redeemed	Amount
6091 Buy 1 Demo Cola get US\$0.20 off	•		
	Mar-15-2000	454	\$ 90.80
	Mar-16-2000 Mar-16-2000	454 454	90.80
	Mar-17-2000	454	90.80
•	Mar-18-2000	408	
•	Mar-19-2000 Mar-19-2000	499	81.60
	Mar-20-2000	499	59.80 59.80
	Mar-21-2000	400	99.80
	Mar-22-2000	1 499 1 499	99.80
	Mar-23-2000	454	90.80
•	Mar-24-2000	408	81.60
	Mar-25-2000	499	99 80
· · · · · ·	Mar-26-2000	454	47 80 40 80
	Mar-27-2000	454	40.89
	Mar-28-2000	408	81.60
	Mar-29-2000	454	40.80
	Mar-30-2000	454	
	Mar-31-2000	408	90.80
	Apr-1-2000	499	81.60
	Apr-2-2000	454	99.50
	Apr-3-2000	454	90.80
	Apr-4-2000	454	90.80
•	Apr-5-2000	454	90.80
Total of: Buy 1 Demo Cola get US\$0.20 of	f.	10,Q74	\$ ZO14 80
Total	•	10,074	\$ 2,014.80

Fig. 108 Rest Available Copy



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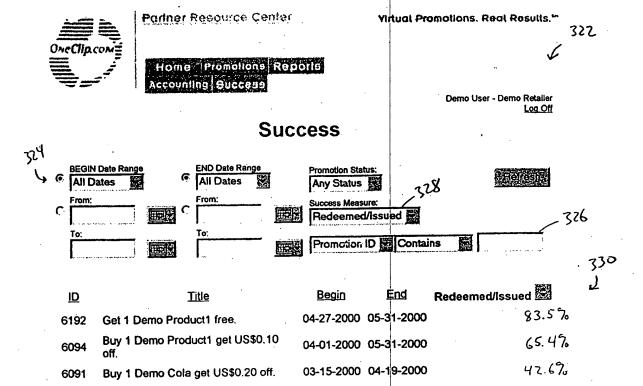


Fig. 11



Replacement Sheet 13/17

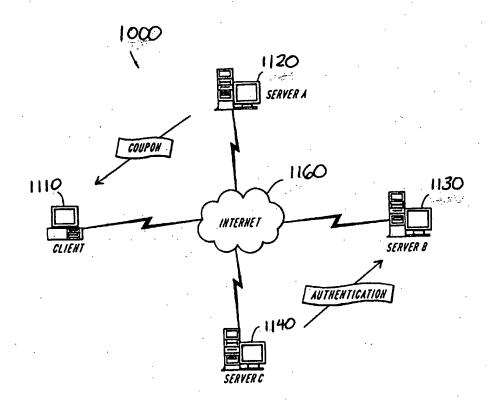
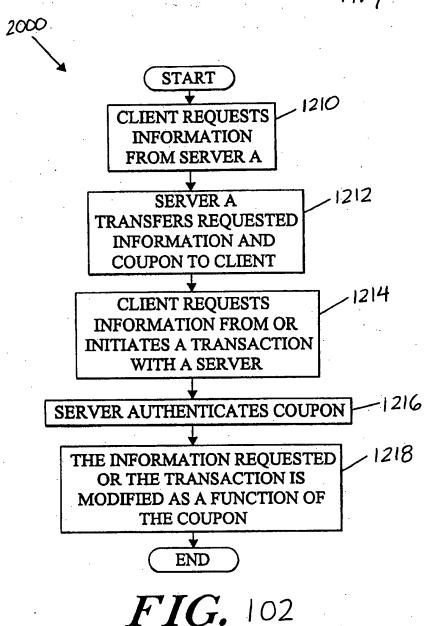


FIG. 101

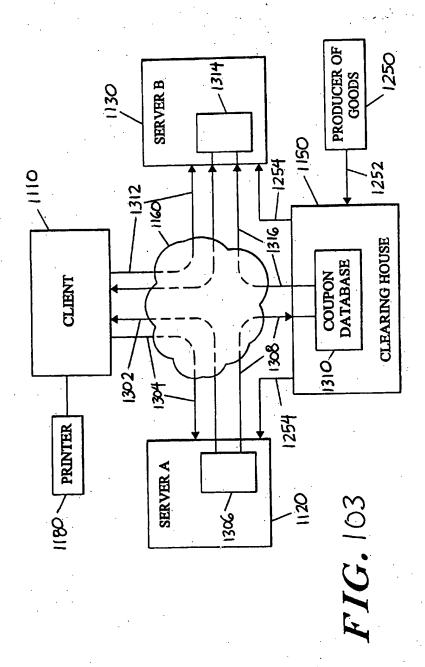


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Replacement Sheet 15/17





Replacement Sheet 16/17

